TecCom

TecCom Partner Concept

ERP Providers

TecCom Solution Integrators (TCSI)

Agenda

TecCom

01 Solution Portfolio TecAlliance

02 TecCom Order

03 TecCom Returns

04 TecCom e-Invoicing

05 Partnership Program

06 Next steps

01

Solution Portfolio TecAlliance

A STRONG ALLIANCE. OUR SHAREHOLDERS.

TecCom

BILSTEIN
bilsteingroup
BorgWarner
bosal
BOSCH
Continental
Delphi Technologies
Eberspächer
elring Das Original
ERNST Innovative Abgastechnologie
FORVIA faurecia
GKN
GVA
HERTH+BUSS
HJS
MAGNETI MARELLI
MAHLE
MANN+HUMMEL
RHEINMETALL
NGK SPARK PLUGS NTK TECHNICAL CERAMICS NGK SPARK PLUG EUROPE GmbH
SCHAEFFLER
TENNECO
TMDFRICTION A NISSHINBO GROUP COMPANY
Valeo
CLARIOS
VICTOR REINZ
WABCO
ZF

For the IAM
from the IAM

SOLUTIONS PORTFOLIO FROM TECALLIANCE

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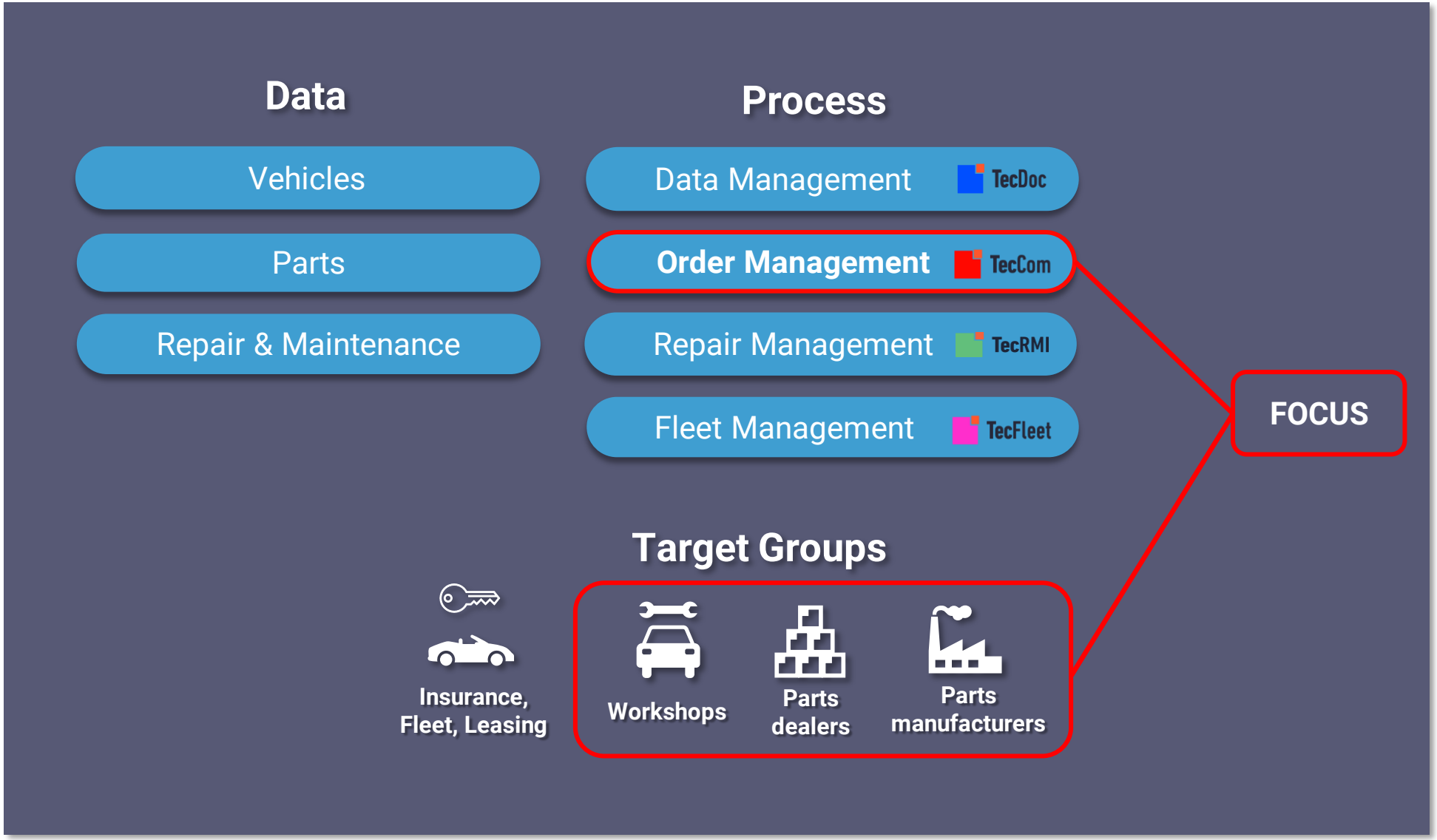
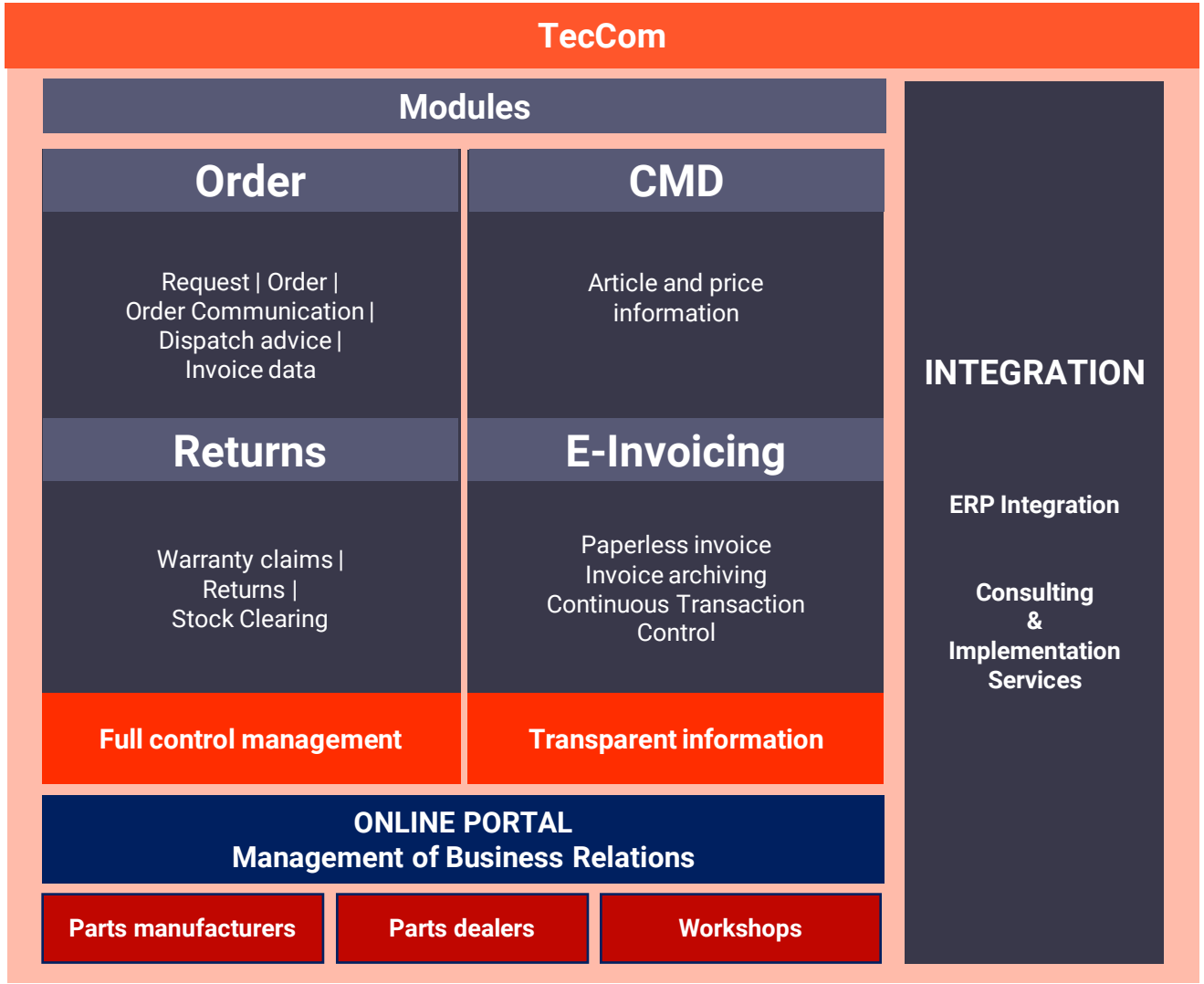


SOLUTIONS PORTFOLIO FROM TECALLIANCE

TecCom



FUNCTIONAL SCOPE ERP PARTNERS

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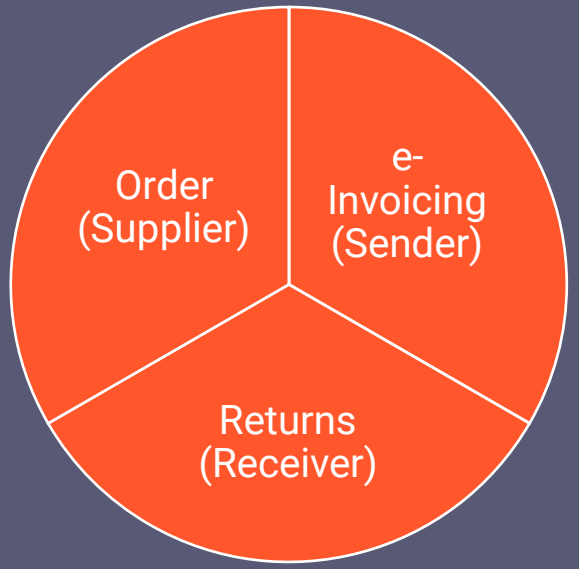
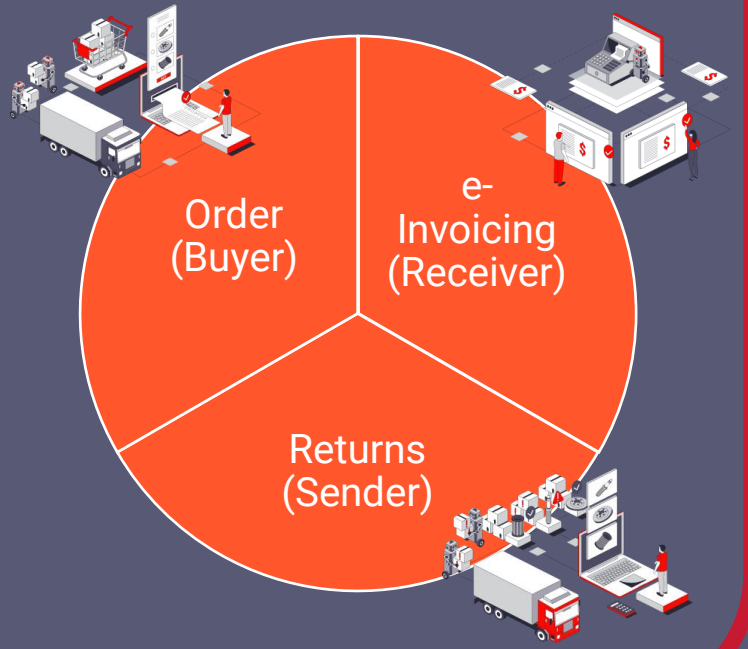
Parts manufacturers



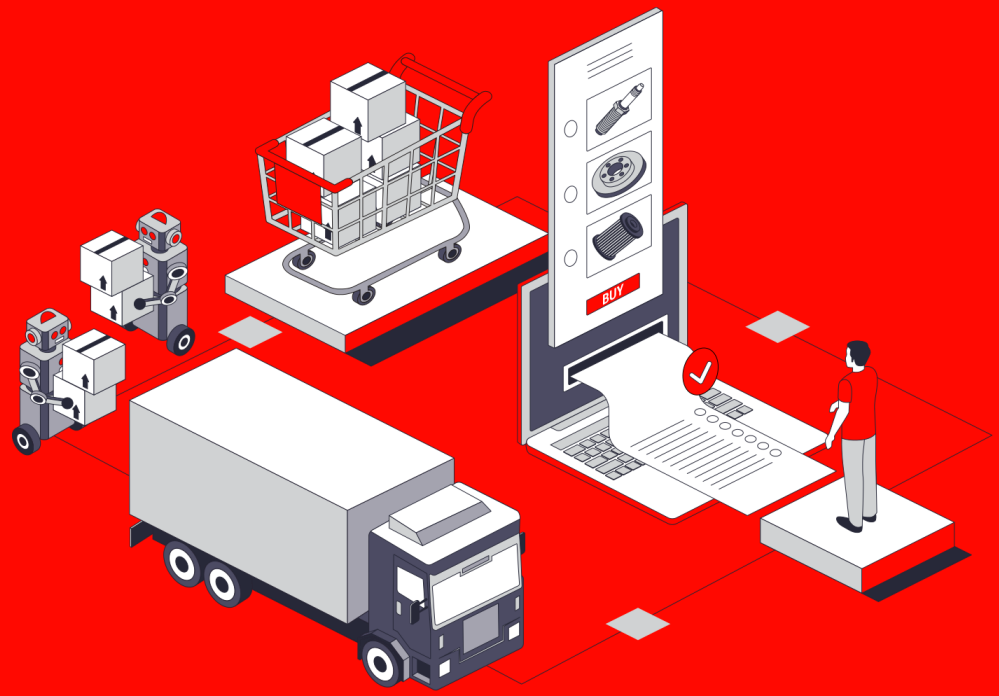
Parts dealers



TecAlliance

02

TecCom Order



CONNECTION TO TECCOM ORDER

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Parts dealer

ERP System

WSDL

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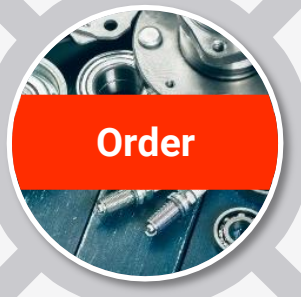

- Check availability
- Check prices & alternative parts
- Create orders
- Receive order confirmation
- Check order status
- Receive dispatch advice
- Receive invoice data

Manu-facturer

Manu-facturer

Manu-facturer

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03

TecCom Returns

CONNECTION TO TECCOM RETURNS

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Parts dealer

ERP System

REST API

- Register a claim
- View own claims
- View the status
- View the decision

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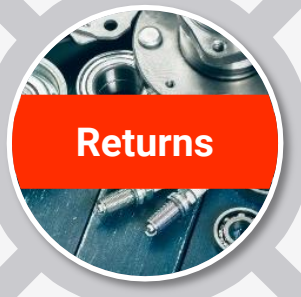

Manu-facturer

Manu-facturer

Manu-facturer

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04

TecCom e-Invoicing

CONNECTION TO TECCOM E-INVOICING

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Parts dealer

ERP System

REST Web Service

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- Receive eInvoice
- Check data eInvoice
- Request adjustment in case of errors (via supplier / TecCom support)
- Receive adjusted eInvoice
- Archive invoices

Manu-facturer

Manu-facturer

Manu-facturer

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05

Partnership Program

BENEFITS OF PARTNERSHIP

- Interface to TecCom solutions validated and certified by TecAlliance every 3 years
- Economical advantage vs. your competitors (no implementation fees billed by TecAlliance)
- Visibility on the market through dedicated logos (TecCom inside and Partner logo)

TecCom *inside* CERTIFIED ERP

Gold TecAlliance Partner
TecDoc Data Integrator
TecCom Solution Integrator
TecRMI Module Integrator
TecFleet Expert

- Tailored communication & top priority support
- Sales and Support Trainings
- Access to Partner Portal (knowledge base, marketing materials…) *
- Revenue Share

* from January 2023 onwards

COMMITMENTS FOR PARTNERSHIP

- A complete, up-to-date and validated integration of at least 3 TecCom solutions (Order, e-Invoicing, Returns)
- Revalidation every 3 years for additional engagement of 3 years
- Recognition over TecAlliance Intellectual Property
- Provide 1st level support to customers
- Staff (Sales, Support, Product Development) trained
  - Communication language: English
- Acquisition of minimum 3 parts dealer / year
- Yearly Partner Fee

BUSINESS MODEL FOR PARTNERSHIP

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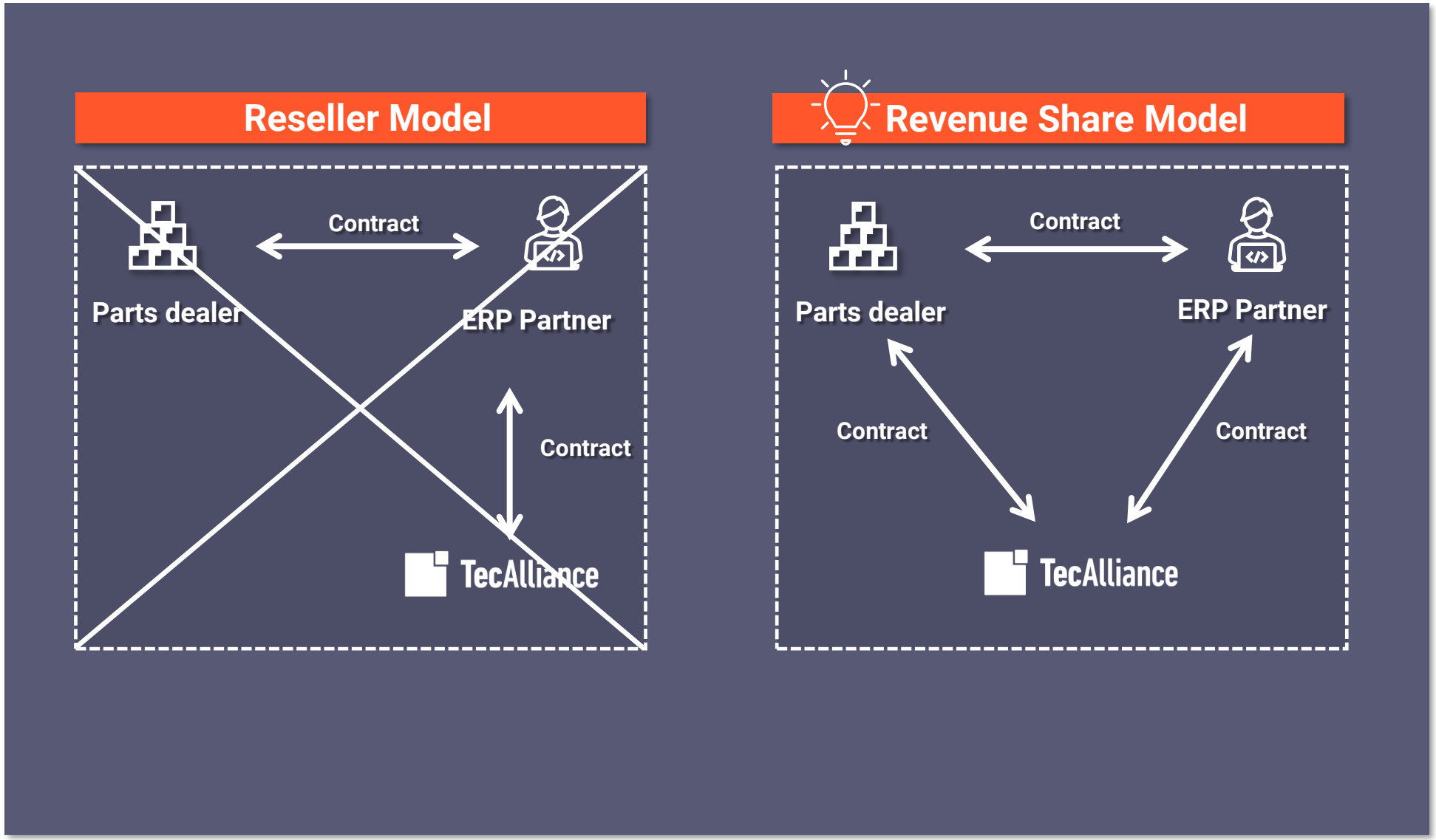

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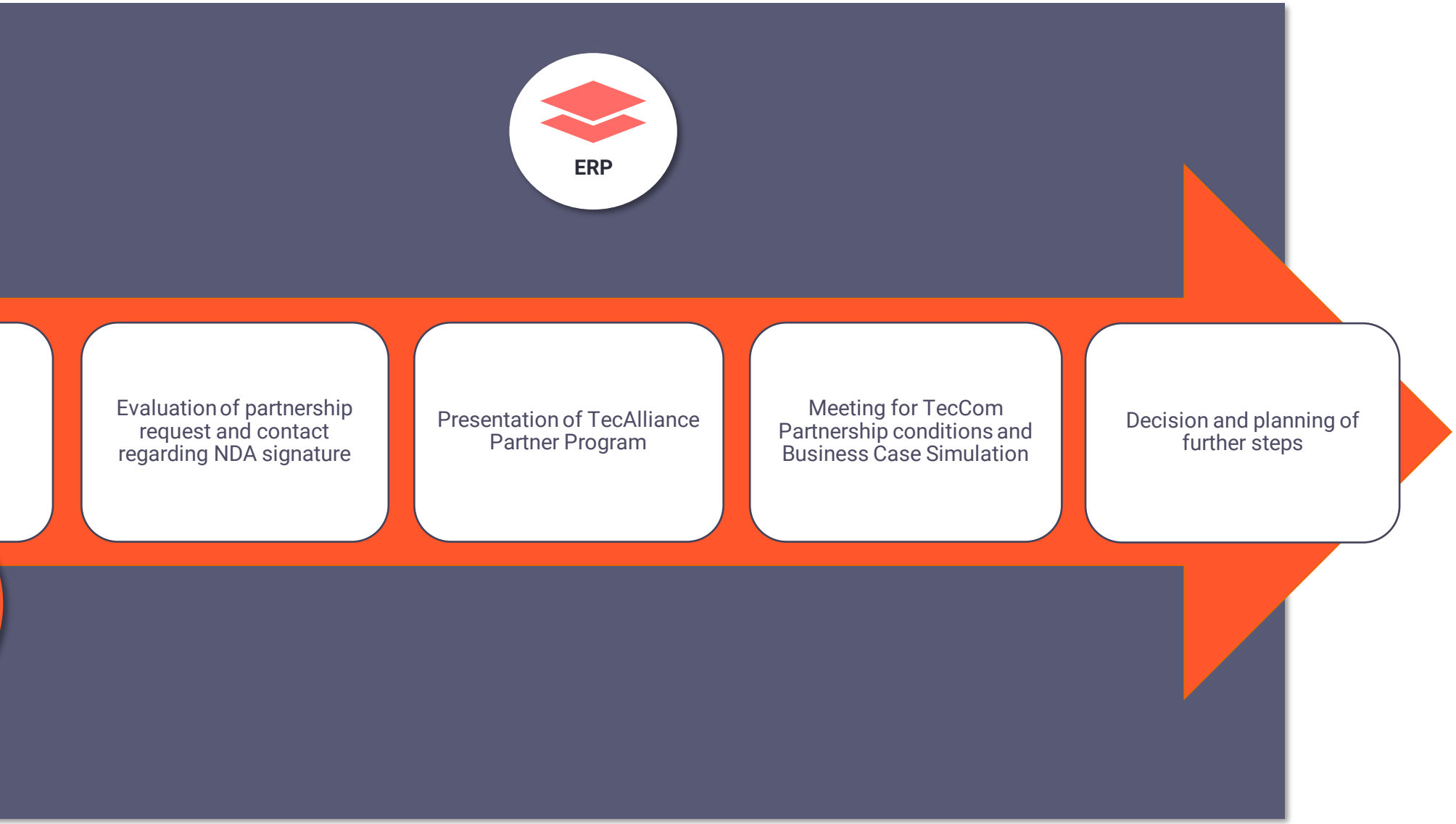
06

Next steps

NEXT STEPS FOR ERP PARTNER

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