

Order Pro

Validation & Certification

Setting expert standards in the automotive aftermarket

Transforming **20** years of experience to the next BIG phase

Order Pro promises a strong opportunity through the aftermarket process innovations and transformations that help our customers and partners to thrive in the automotive industry and to become the best-run businesses.



**EXTEND GLOBAL
NETWORKING**

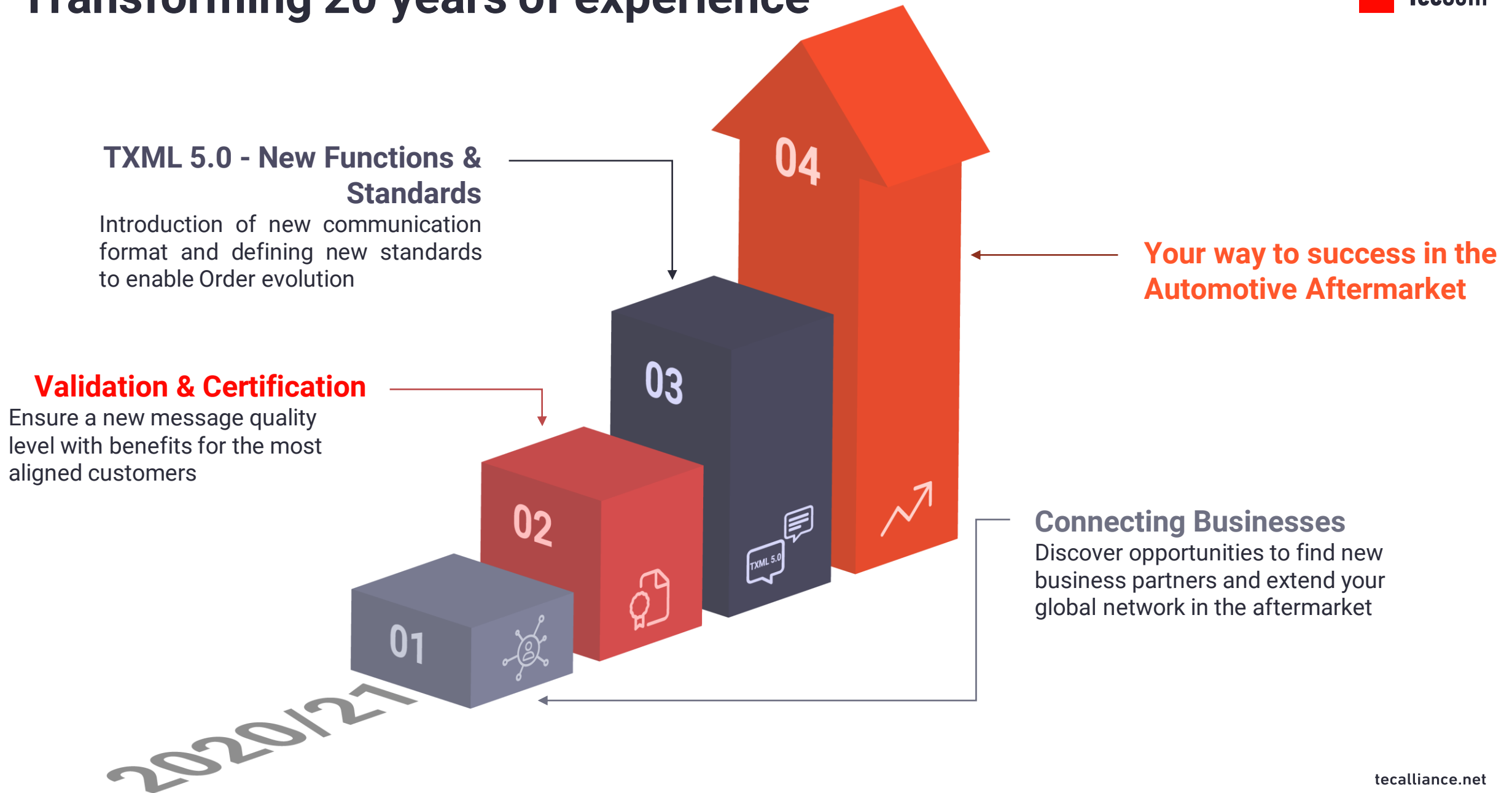


**CUSTOMER
FOCUSED**



**AFTERMARKET EXPERT
STANDARDS**

Transforming 20 years of experience



What is Order Pro Excellence Program?

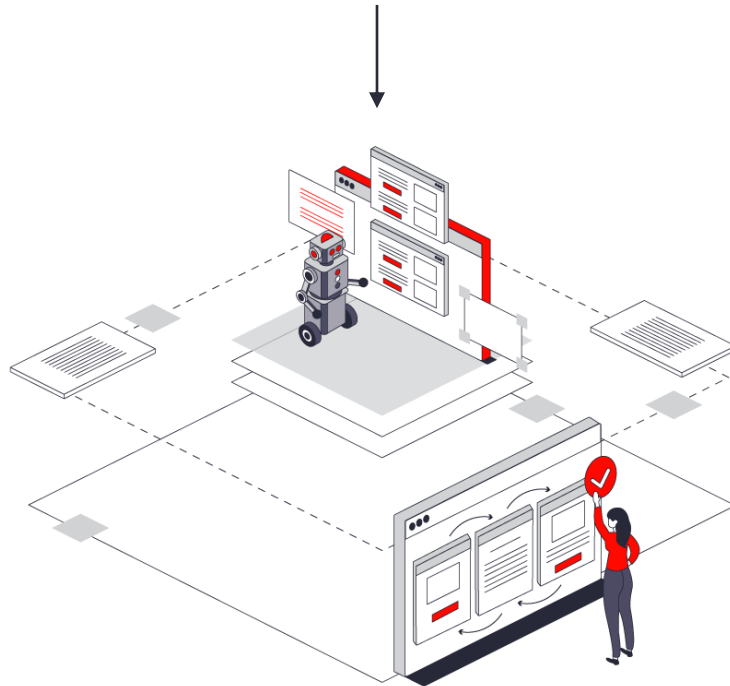
We asked and analyzed aftermarket buyers over the years and developed Order Pro that sets our TecCom community **on top of the industry!**

Automotive aftermarket is a very competitive market. The buyers prefers to order from the suppliers who **fulfils various market or TecCom standards.**

We introduced an opportunity for the suppliers to **rise above competition** by opting for Order Pro Excellence Program. The program aims to **improve the business standards and data quality** of the suppliers that are particularly interesting for the buyers.

Introducing

TecCom Excellence Program



Validation

Do it by yourself



Certification

Let us help you



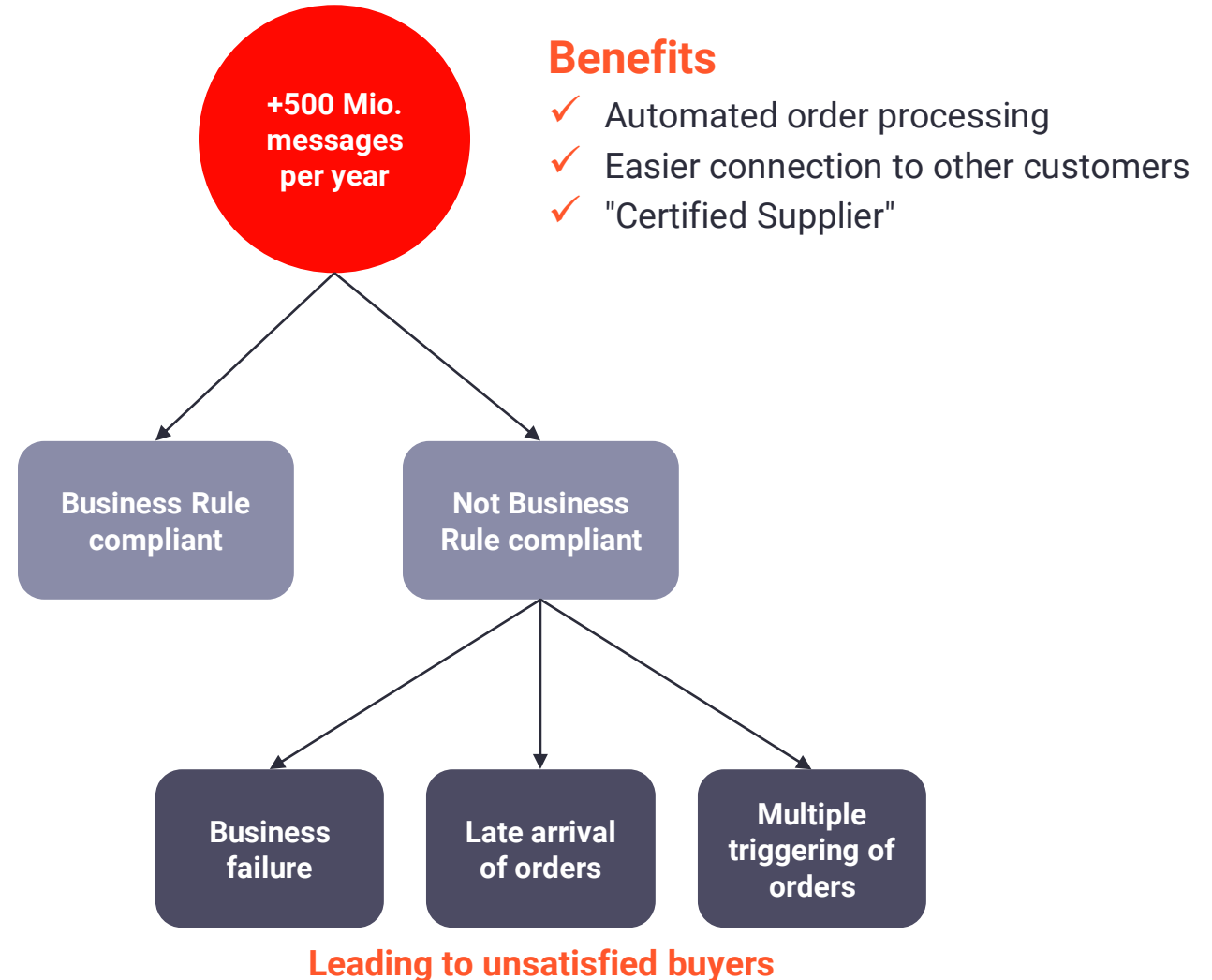
AUTOMOTIVE EXPERT

Through a validation or certification process TecAlliance guarantees the good message quality and process conformity of a supplier, supporting it with a publication of the validation report or the publication of the certification results on the TecCom Portal.



GOALS

- Improve message quality on the platform through validation or certification
- Guarantee a good message quality and process conformity of suppliers
- Performed in cooperation with our suppliers
- Increase satisfaction of customers while lowering the support effort



Business Rules are the basis for the validation:

- Developed with 20 years of aftermarket expertise defining process standards
- Specifications should be respected by the message senders
- Defining which fields are to be filled out and how
- Criteria of validation

PROCESS:

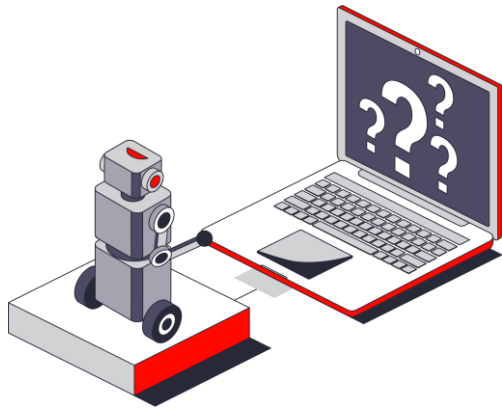


OBJECTIVE:

TecCom helps defining the automotive aftermarket standards. The Certification supports suppliers to thrive in the competitive industry and offer the best to their customers!



A STAR RATING system is introduced to elevate the suppliers who are following the standards and supporting the required message quality. This will ensure more publicity towards the aftermarket community leading to more business opportunities.



HOW?

- Introduction of a Validation tool to measure the message quality on the platform
- The result of the validation will be published on the TecCom Portal

Certification

- ✓ Results of the Validation get transformed in a **Star Rating System**
- ✓ Star Rating will be visible in TecCom Portal
- ✓ Get in contact with us and find out more about the process
- ✓ Decide in a pretalk if you want to get validated at your own responsibility or certificated in a consulting project
- ✓ We help you achieving the **highest quality**
- ✓ The certification is divided into two levels:
 - < 4.5 stars → Member badge (Illus. 1)
 - 4.5 or more stars → Premium badge (Illus. 2)



Illus. 1: Member badge



Illus. 2: Premium badge

RELY ON OUR ►



Quality and Regulatory Compliance



Knowledge and Expertise



**Trustworthiness -
Commitment to your success**



**Badge Value -
TecCom certified supplier**



CONSULTING PROJECT

- The TecCom Consulting Teams accompany you during the entire process
- Together with a consultant you set a date for the Validation
- The consultant supports you improving the quality
- The result of the Certification will be published in TecCom Portal

TecCom

tecalliance.net

All our customers benefit from Validation & Certification!



Key benefits for the aftermarket suppliers

- ✓ Get an overview of the quality of your messages
- ✓ Improve the message quality and increase customer satisfaction
- ✓ Get certified to show your excellent message quality
- ✓ Compare yourself with other suppliers
- ✓ Better perception at customer level in the market

Big suppliers support the idea of a Validation and Certification system



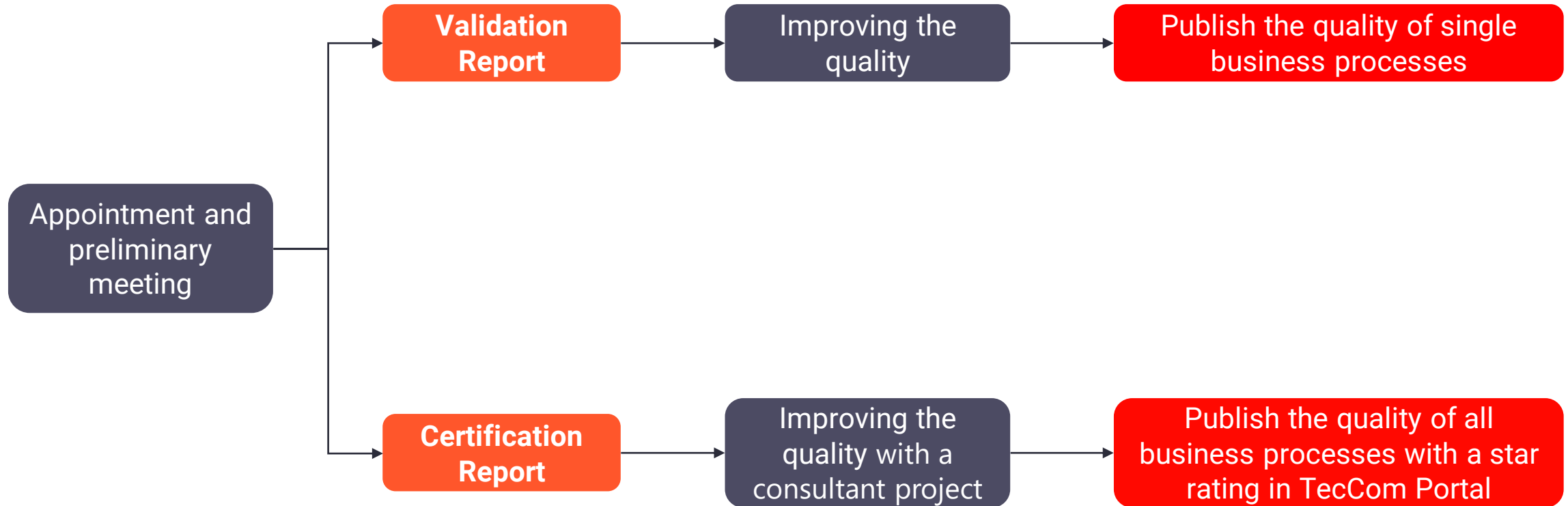
Key benefits for the buyers

- ✓ Fewer problems and less administration effort due to improved message quality
- ✓ On time delivery of orders
- ✓ Find new reliable business relationships
- ✓ Compare suppliers efficiently
- ✓ Create new business relations and expand your global network

Big buyers are unsatisfied with the message quality

You can choose between Validation and Certification

The processes:



Prices - Calculation Validation & Certification

Certification process

- **Included:** Validation Tool, Validation & Certification, 12 hours consultant support, support and assistance from Timo Frömberg & Consultant, counts for one TecID
- **Price:** 2,500.00 €
- **Each additional TecID:** 1,250€ (incl. 5 hours)
- **Each additional support hour:** 150.00€



Follow certification

- **Included:** Validation Tool, 5-hour support and assistance from Timo Frömberg & Consultant
- **Price:** 1,000.00 €
- **Each additional consultant or support hour:** 150.00€

Validation process

- **Included:** Validation Tool, Validation, 5-hour support and assistance from Timo Frömberg, counts for one TecID
- **Not included:** Certification!
- **Price:** 1,450.00 €
- **Each additional TecID:** 800€ (incl. 2 hours)
- **Each additional support hour:** 150.00€



Follow validation

- **Included:** Validation Tool, 2-hour support and assistance from Timo Frömberg
- **Price:** 500.00 €
- **Each additional consultant or support hour:** 150.00€

THANK YOU

CONTACT US FOR SALES, CONSULTING & SUPPORT

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